

**COMPU-DATA International, LLC**  
**Virtual FileRoom™ Software Description**  
**(Commercial Perpetual Licenses)**

**Texas DIR Contract #DIR-TSO-3665**

COMPU-DATA International, LLC Virtual FileRoom™ Software Description (Perpetual Licenses)	MSRP	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b><i>VFR Commercial Version Category:</i></b>			
<b><i>VFR Group Edition (Commercial)</i></b>			
<b>CDI-VFR-SGE</b> Virtual FileRoom™ Server Group Edition License for maximum of 25 Named Update Users and up to 2 Repositories. Requires purchase of 1 yr. Software Assurance.	\$12,500.00	20.00%	\$10,075.00
<b><i>VFR Standard Edition (Commercial)</i></b>			
<b>CDI-VFR-SSE</b> Virtual FileRoom™ Server Standard Edition License includes 50 Named Update Users and up to 4 Repositories. Requires purchase of 1 yr. Software Assurance.	\$25,000.00	23.00%	\$19,394.38
<b><i>VFR Enterprise Edition (Commercial)</i></b>			
<b>CDI-VFR-SEE</b> Virtual FileRoom™ Server Enterprise Edition License Unlimited VFR Read Users and up to 50 Named Update Users, Unlimited Repositories. Requires purchase of 1 yr. Software Assurance.	\$60,000.00	25.00%	\$45,337.50
<b><i>VFR Enterprise Workflow (Commercial)</i></b>			
<b>CDI-VFR-EWE</b> VFR Enterprise Workflow Engine, Includes: Unlimited number of Users, Web-based UI, Forms, Workflow Management, Reporting, Web and Mobile support, and 1yr. Software Assurance.	\$44,000.00	5.00%	\$42,113.50
<b>CDI-VFR-ECWE2</b> VFR Enterprise 2 server Cluster Workflow Engine, Includes: Support for two Servers in High Availability, Unlimited number of Users, Web-based UI, Forms, Workflow Management, Reporting, Web and Mobile support, and 1yr. Software Assurance.	\$65,000.00	5.00%	\$62,213.13

COMPU-DATA International, LLC Virtual FileRoom™ Software Description (Perpetual Licenses)	MSRP	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b><i>VFR Commercial Optional Product Categories:</i></b>			
Virtual Server Enterprise Edition License for HA	\$18,000.00	25.00%	\$13,601.25
Virtual Server Standard Edition License for HA	\$7,500.00	23.00%	\$5,818.31
Additional VFR/DAFConnect User for Standard Edition	\$250.00	23.00%	\$193.94
Additional DAFConnect User for Enterprise Edition	\$200.00	25.00%	\$151.13
VFR-CATCLASS - VFR Categorization & Classification Licenses Support Automatic Classifier Unlimited Server Support	\$120,000.00	15.00%	\$102,765.00
VFR-CLASSCATUI - Application - Classification Option License for an Unlimited number of Search Users Requires VFR-CATCLASS	\$42,000.00	15.00%	\$35,967.75
VFR-TaxonomyManager - Advanced vocabulary development, maintenance and validation tool aimed at deployment within organizations that require the highest precision and relevance.	\$27,000.00	15.00%	\$23,122.13
VFR Capture - Desktop Solution This software solution bundle provides for a flexible integrated solution delivering both desktop and batch capture of paper and electronic documents for low and highend scanners. The bundled software/hardware solution provides for certain advanced functionalities for image generation and integration with ISYS and Twain compatible scanners. Various format outputs are supported for both standard and extended length documents and integration with Microsoft Office products. Bundle includes: DAFConnect® single user license and Scanner Model. Based on scanner model bundle outputs includes: SharePoint, DAF repositories and other ECM systems in various file formats including PDF and searchable PDF file output. The bundle is covered by 1-year software assurance and hardware coverage is subject to scanner selected for the bundle. Pricing is based on category assign to scanner model specifications.	Based on Scanner Model to be used with.	20.00%	TBD
<b>COMPU-DATA International, LLC Virtual FileRoom™ Software Description (Perpetual Licenses)</b>	<b>MSRP</b>	<b>DIR Discount % off MSRP</b>	<b>DIR Discounted Price (Plus TX DIR Admin Fee)</b>
Data Enhancement™ System Includes one DES Server (i) Support for unlimited libraries in up to 2 SharePoint sites in 1 "SharePoint Farm". (ii) Maximum of 5 Terabytes of yearly data located outside of the SharePoint farm. (iii) one Metadata generation module. (iv) one year of software assurance Requires Concept Searching part #CS-2PR-1	\$70,000.00	20.00%	\$56,420.00
DAFCI26B-3 VFR's DAFConnect® Bundle makes it easy to send files to CDI's VFR System, EverNote, BoxNet, and g/DocScan. This bundle provides for a flexible integrated solution. Bundle includes: DAFConnect® single user license with low end desktop component (i2620). The bundle also includes: WebDav for custom Cloud connectors, Smart Touch, support for business cards, ID cards, embossed hard cards, PDF and searchable PDF file output. ISIS Driver, Twain Driver, USB 2 cable and Power Cord are also included. The bundle includes a 3-year AUR warranty.	\$1,195.00	25.00%	\$902.97

DAFCI28B-3 VFR's DAFCConnect® Bundle makes it easy to send files to CDI's VFR System, EverNote, BoxNet, and g/DocScan. This bundle provides for a flexible integrated solution. Bundle includes: DAFCConnect® single user license with workgroup desktop component (i2820). The bundle also includes: WebDav for custom Cloud connectors, Smart Touch, support for business cards, ID cards, embossed hard cards, PDF and searchable PDF file output. ISIS Driver, Twain Driver, USB 2 cable and Power Cord are also included. The bundle includes a 3-year AUR warranty.	\$1,695.00	25.00%	\$1,280.78
Related Services Description	MSRP	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b>VFR Group Edition (Commercial)</b>			
CDI Virtual FileRoom - Group Annual Software Assurance	\$2,500.00	3.00%	\$2,443.19
<b>VFR Standard Edition (Commercial)</b>			
CDI Virtual FileRoom - Standard Annual Software Assurance	\$5,500.00	5.00%	\$5,264.19
Additional VFR/DAFCConnect User Software Assurance	\$55.00	5.00%	\$52.64
<b>VFR Enterprise Edition (Commercial)</b>			
CDI Virtual FileRoom - Enterprise Annual Software Assurance	\$13,200.00	7.00%	\$12,368.07
Additional DAFCConnect User Software Assurance	\$44.00	7.00%	\$41.23
<b>VFR Enterprise Workflow (Commercial)</b>			
VFR Enterprise Wrkflow Engine Annual Software Assurance	\$12,000.00	5.00%	\$11,485.50
VFR Enterprise Cluster Workflow Engine Annual Software Assurance	\$17,500.00	5.00%	\$16,749.69
<b>DAFCBGEN:</b> Generic Support for scanning component or equivalent of VFR Capture. Coverage per year as requested.	Based on Component Model	5.00%	
Optional Description	MSRP	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b>VFR-INSTALLATION</b> Up to five days VFR Software (Permanent License) Installation & Customer start-up.	\$6,000.00	7.00%	\$5,621.85
<b>VFR-Training</b> End User and System Administrator daily Training rate for up to six people.	\$2,500.00	7.00%	\$2,342.44

<b><u>Pricing below are all Hourly Rates:</u></b>			
<b><u>Document Management Integrator Level 1:</u></b> is for very complex implementations. All skill level 1 resources have a minimum of a Bachelors of Science in Computer Science or the equivalent, and a mandatory minimum of five years work experience. Currently, our entire senior staff has experience in Centralized and Distributed Capture, Enterprise Content Management, Document Management, Enterprise Search, Classification and Taxonomy Management experience.	\$200.00	5.00%	\$191.43
<b><u>Project Management/Technology Services Level 1 :</u></b> CDI-TXDIR-PMTSL1: Is for very complex system integration. The senior level engineer will have a minimum of a Bachelors of Science in Computer Science or the equivalent, and a minimum of five years of experience, in both hardware and operating systems arena. This skill level also requires an intimate knowledge of Enterprise Content Management, Document Management, Centralized and Distributed Capture, Enterprise Search, Classification, Taxonomy Management and document retrieval software applications. Working knowledge of Microsoft SharePoint® and similar application is also required.	\$210.00	5.00%	\$201.00
<b>Optional Description</b>	<b>MSRP</b>	<b>DIR Discount % off MSRP</b>	<b>DIR Discounted Price (Plus TX DIR Admin Fee)</b>
<b><u>Project Management/Technology Services Level 2:</u></b> CDI-TXDIR-PMTSL2: Is for Project Consulting and Implementation of document conversion and information retrieval planning which include complicated network systems, integration of COTS or existing Customer solutions or document conversion and retrieval solutions systems. These personnel have a minimum of a Bachelors Degree or the equivalent, and a mandatory minimum of three years work experience in the Enterprise Content Management or document conversion industry. This skill level also requires an intimate knowledge of Centralized and Distributed Capture, Enterprise Search, Classification, Taxonomy Management and document retrieval software applications. Working knowledge of Microsoft SharePoint® and similar application is also required.	\$190.00	5.00%	\$181.85
<b><u>Project Management/Technology Services Level 3:</u></b> CDI-TXDIR-PMTSL3: Is for guidance on Capture and Implementation of document conversion. Address issues with software and hardware to provide operation support and continued productivity.	\$136.00	5.00%	\$130.17
<b><u>VFR Implementation Engineer:</u></b> Provide expertise in configuring, and implementing complex solutions with CDI's Virtual FileRoom(tm) Applications. Experience in content management systems projects involving integration's of Line of Business systems and repositories and/or user applications on distributed systems. Technically competent in network security requirements, standards and protocols, ADS, security, Operating System, DB and Web infrastructure reliability and maintainability, test and evaluation, quality assurance, databases, and design integration engineering. Minimum Experience: two years of progressive experience in the field of information technology, specifically focused on development and integration projects. Will have at least one to two years of experience in providing technical solutions to clients on information management, document management and/or similar applications. These personnel have a Minimum Experience of 2-years ECM or similar experience.	\$126.00	5.00%	\$120.60

Optional Description	MSRP	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b><i>Pricing below are all Hourly Rates:</i></b>			
<b><u>Expert Imaging Engineer L1:</u></b> Provide expertise in configuring, and implementing complex imaging solutions integrated based on Kodak Alaris and VFR Capture Applications. Experience in content management systems projects involving integration's of Line of Business systems and repositories and/or user applications on distributed systems. Technically competent in network security requirements, standards and protocols, ADS, security, Operating System, DB and Web infrastructure reliability and maintainability, test and evaluation, quality assurance, databases, and design integration engineering. Minimum Experience: Five years of progressive experience in the field of information technology, specifically focused on centralized and distributed capture projects. Will have at least five years of experience in providing technical leadership to clients with complex information management and/or document management experience.	\$230.00	5.00%	\$220.14
<b><u>Expert Imaging Engineer L2:</u></b> Provide expertise in configuring, and implementing complex imaging solutions integrated based Capture Solutions. Experience in content management systems projects involving integration's of Line of Business systems and repositories and/or user applications on distributed systems. Technically competent in network security requirements, standards and protocols, ADS, security, Operating System, DB and Web infrastructure reliability and maintainability, test and evaluation, quality assurance, databases, and design integration engineering. Minimum Experience: Five years of progressive experience in the field of information technology, specifically focused on centralized and distributed capture projects. Will have at least five years of experience in providing technical leadership to clients with complex information management and/or document management experience.	\$195.00	5.00%	\$186.64
<b><u>Documentation Specialist/Technical Writer:</u></b> is for the writing of technical materials, such as Document Management business process descriptions, equipment manuals, appendices, or operating and maintenance instructions of systems implemented. This person is responsible for and/or assists in the layout work of the document and corresponding technical specifications of integrations done for use by the end users. These personnel have a minimum of a College Degree or the equivalent, and a mandatory minimum of 2 years work experience in software documentation and technical writing.	\$110.00	5.00%	\$105.28

Optional Description	MSRP	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b>Training &amp; Development Specialist:</b> is for the writing and conducting of training and development programs related to software products and business processes associated CDI's product offerings. This person is responsible for and/or assists in the layout work of the document, corresponding material and class work. These personnel have a minimum of a College Degree or the equivalent, and a mandatory minimum of 1 year work experience in software training and technical writing.	\$110.00	5.00%	\$105.28
<b>VFR Support Specialist:</b> is for the support of requirements associated with the capture and operation of the CDI's SaaS or On-Premise Products as needed by end users. This person is responsible for and/or assists in the end user requirements of capture and use of the product. These personnel have a minimum of 3 years work experience with ECM, Capture or Imaging systems.	\$75.00	5.00%	\$71.78
<b>Software Quality Assurance and Tester Specialist:</b> is for the implementation and execution of software and business process test plans. This person is responsible for and/or assists in the planning and execution of the test plan, generates result reports and works with analysts to correct problems in the configuration and implementation of business processes using CDI's product offerings. These personnel have a minimum of a College Degree or a mandatory minimum of 3 years work experience in software testing or other type of testing experience involving electronics or business related processes.	\$95.00	5.00%	\$90.93
<b>Workflow Developer:</b> is to have the knowledge and experience to review customer provided business processes and apply CDI's product offerings to these processes. Currently our consultants have varying experience in the areas of Workflow, Business Process Management applicable to work processes in Capture, Enterprise Content Management, Document Management, Sales, Procurement & Contracts, and other functional areas of an organization. An Associate or Bachelors degree is required for this position as well as experience and common sense in taking a "Big Picture" perspective of the business requirements and needs.	\$240.00	5.00%	\$229.71
<b>General Technical Services Specialist:</b> is to have the knowledge and experience to review customer provided business processes and apply CDI's product offerings to these processes. Currently our consultants have varying experience in the areas of Workflow, Business Process Management applicable to work processes in Capture, Enterprise Content Management, Document Management, Sales, Procurement & Contracts, and other functional areas of an organization. An Associate or Bachelors degree is required for this position as well as experience and common sense in taking a "Big Picture" perspective of the business requirements and needs.	\$200.00	5.00%	\$191.43

**COMPU-DATA International, LLC**  
**Virtual FileRoom™ Software Description**  
**(Educational Perpetual Licenses)**

**Texas DIR Contract #DIR-TSO-3665**



Department of Information Resources  
Software, including SaaS, Products and Related Services  
Texas DIR-TSO-3665  
- Educational Licenses -

<b>COMPU-DATA International, LLC Virtual FileRoom™ Software Description (Perpetual Licenses)</b>	<b>MSRP</b>	<b>DIR Discount % off MSRP</b>	<b>DIR Discounted Price (Plus TX DIR Admin Fee)</b>
<b><i>VFR Educational Version Category:</i></b>			
<b><i>VFR Group Edition (Education)</i></b>			
VFR First Virtual Server Group Edition License for maximum of 25 VFR Users and maximum of 25 DAFConnect Named Users and up to 2 Repositories	\$12,500.00	30.00%	\$8,815.63
<b><i>VFR Standard Edition (Education)</i></b>			
VFR First Virtual Server Standard Edition License includes 50 VFR Users and 50 DAFConnect Named Users and up to 4 Repositories	\$25,000.00	32.00%	\$17,127.50
<b><i>VFR Enterprise Edition (Education)</i></b>			
VFR First Virtual Server Enterprise Edition License Unlimited VFR Read Users and includes 50 DAFConnect Named Users, Unlimited Repositories	\$60,000.00	34.00%	\$39,897.00
<b><i>VFR Enterprise Workflow (Education)</i></b>			
VFR Enterprise Workflow Engine, Includes: Unlimited number of Users, Web-based UI, Forms, Workflow Management, Reporting, Web and Mobile support.	\$40,000.00	10.00%	\$36,270.00
VFR Enterprise Cluster Workflow Engine, Includes: Support for two Servers in High Availability, Unlimited number of Users, Web-based UI, Forms, Workflow Management, Reporting, Web and Mobile support.	\$60,000.00	10.00%	\$54,405.00
<b><i>VFR Educational Optional Product Categories:</i></b>			
Additional VFR/DAFConnect User for Standard Edition	\$250.00	32.00%	\$171.28
Additional DAFConnect User for Enterprise Edition	\$200.00	34.00%	\$132.99

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<b>VFR Capture - Desktop Solution</b> This software solution bundle provides for a flexible integrated solution delivering both desktop and batch capture of paper and electronic documents for low and highend scanners. The bundled software provides for extended form lengths with automatic stitching of images and integration with ISYS and Twain compatible scanners. Various format outputs are supported for both standard and extended length documents and integration with Microsoft Office products. Bundle includes: DAFConnect® single user license and Kodak Standalone Capture Pro license. Bundle outputs includes: Output to SharePoint, DAF repositories and other ECM systems in various file formats including PDF and searchable PDF file output. The bundle is covered by 1-year software assurance. Pricing is based on category assign to scanner model specifications.	Based on Scanner Model to be used with.	20.00%	TBD
<b>Related Services Description</b>	<b>MSRP</b>	<b>DIR Discount % off MSRP</b>	<b>DIR Discounted Price (Plus TX DIR Admin Fee)</b>
<b><i>VFR Group Edition (Education)</i></b>			
CDI Virtual FileRoom - Group Annual Software Assurance	\$2,750.00	7.00%	\$2,576.68
<b><i>VFR Standard Edition (Education)</i></b>			
CDI Virtual FileRoom - Standard Annual Software Assurance	\$5,500.00	10.00%	\$4,987.13
Additional VFR/DAFConnect User Software Assurance	\$55.00	10.00%	\$49.87
<b><i>VFR Enterprise Edition (Education)</i></b>			
CDI Virtual FileRoom - Enterprise Annual Software Assurance	\$13,200.00	12.00%	\$11,703.12
Additional DAFConnect User Software Assurance	\$44.00	12.00%	\$39.01
<b><i>VFR Enterprise Workflow (Education)</i></b>			
VFR Enterprise Wrkflow Engine Annual Software Assurance	\$10,000.00	10.00%	\$9,067.50
VFR Enterprise Cluster Workflow Engine Annual Software Assurance	\$15,000.00	10.00%	\$13,601.25

Department of Information Resources  
Software, including SaaS, Products and Related Services  
Texas DIR-TSO-3665  
- Educational Licenses -

Optional Description	MSRP	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b>VFR-INSTALLATION</b> Up to five days VFR Software (Permanent License) Installation & Customer start-up.	\$6,000.00	10.00%	\$5,440.50
<b>VFR-Training</b> End User and System Administrator daily Training rate for up to six people.	\$2,500.00	10.00%	\$2,266.88
<b><u>Pricing below are all Hourly Rates:</u></b>			
<b><u>Document Management Integrator Level 1:</u></b> is for very complex implementations. All skill level 1 resources have a minimum of a Bachelors of Science in Computer Science or the equivalent, and a mandatory minimum of five years work experience. Currently, our entire senior staff has experience in Centralized and Distributed Capture, Enterprise Content Management, Document Management, Enterprise Search, Classification and Taxonomy Management experience.	\$200.00	10.00%	\$181.35
<b><u>Project Management/Technology Services level 1:</u></b> is for very complex system integration. The senior level engineer will have a minimum of a Bachelors of Science in Computer Science or the equivalent, and a minimum of five years of experience, in both hardware and operating systems arena. This skill level also requires an intimate knowledge of Enterprise Content Management, Document Management, Centralized and Distributed Capture, Enterprise Search, Classification, Taxonomy Management and document retrieval software applications. Working knowledge of Microsoft SharePoint® and similar application is also required.	\$210.00	10.00%	\$190.42
<b><u>Project Management/Technology Services level 2:</u></b> is for Project Consulting and Implementation of document conversion and information retrieval planning which include complicated network systems, integration of COTS or existing Customer solutions or document conversion and retrieval solutions systems. These personnel have a minimum of a Bachelors Degree or the equivalent, and a mandatory minimum of three years work experience in the Enterprise Content Management or document conversion industry. This skill level also requires an intimate knowledge of Centralized and Distributed Capture, Enterprise Search, Classification, Taxonomy Management and document retrieval software applications. Working knowledge of Microsoft SharePoint® and similar application is also required.	\$190.00	10.00%	\$172.28

Department of Information Resources  
Software, including SaaS, Products and Related Services  
Texas DIR-TSO-3665  
- Educational Licenses -

Optional Description	MSRP	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b><u>VFR Implementation Engineer:</u></b> Provide expertise in configuring, and implementing complex solutions with CDI's Virtual FileRoom(tm) Applications. Experience in content management systems projects involving integration's of Line of Business systems and repositories and/or user applications on distributed systems. Technically competent in network security requirements, standards and protocols, ADS, security, Operating System, DB and Web infrastructure reliability and maintainability, test and evaluation, quality assurance, databases, and design integration engineering. Minimum Experience: two years of progressive experience in the field of information technology, specifically focused on development and integration projects. Will have at least one to two years of experience in providing technical solutions to clients on information management, document management and/or similar applications. These personnel have a Minimum Experience of 2-years ECM or similar experience.	\$126.00	10.00%	\$114.25
<b><u>Expert Imaging Engineer:</u></b> Provide expertise in configuring, and implementing complex imaging solutions integrated based on Kodak Alaris and VFR Capture Applications. Experience in content management systems projects involving integration's of Line of Business systems and repositories and/or user applications on distributed systems. Technically competent in network security requirements, standards and protocols, ADS, security, Operating System, DB and Web infrastructure reliability and maintainability, test and evaluation, quality assurance, databases, and design integration engineering. Minimum Experience: Five years of progressive experience in the field of information technology, specifically focused on centralized and distributed capture projects. Will have at least five years of experience in providing technical leadership to clients with complex information management and/or document management experience.	\$230.00	10.00%	\$208.55
<b><u>Documentation Specialist/Technical Writer :</u></b> is for the writing of technical materials, such as Document Management business process descriptions, equipment manuals, appendices, or operating and maintenance instructions of systems implemented. This person is responsible for and/or assists in the layout work of the document and corresponding technical specifications of integrations done for use by the end users. These personnel have a minimum of a College Degree or the equivalent, and a mandatory minimum of 2 years work experience in software documentation and technical writing.	\$110.00	10.00%	\$99.74
<b><u>Training &amp; Development Specialist :</u></b> is for the writing and conducting of training and development programs related to software products and business processes associated CDI's product offerings. This person is responsible for and/or assists in the layout work of the document, corresponding material and class work. These personnel have a minimum of a College Degree or the equivalent, and a mandatory minimum of 1 year work experience in software training and technical writing.	\$110.00	10.00%	\$99.74

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<b><u>VFR Support Specialist</u></b> : is for the support of requirements associated with the capture and operation of the CDI's SaaS or On-Premise Products as needed by end users. This person is responsible for and/or assists in the end user requirements of capture and use of the product. These personnel have a minimum of 3 years work experience with ECM, Capture or Imaging systems.	\$75.00	10.00%	\$68.01
<b><u>Software Quality Assurance and Tester Specialist</u></b> : is for the implementation and execution of software and business process test plans. This person is responsible for and/or assists in the planning and execution of the test plan, generates result reports and works with analysts to correct problems in the configuration and implementation of business processes using CDI's product offerings. These personnel have a minimum of a College Degree or a mandatory minimum of 3 years work experience in software testing or other type of testing experience involving electronics or business related processes.	\$95.00	10.00%	\$86.14
<b><u>General Technical Services Specialist</u></b> : is to have the knowledge and experience to review customer provided business processes and apply CDI's product offerings to these processes. Currently our consultants have varying experience in the areas of Workflow, Business Process Management applicable to work processes in Capture, Enterprise Content Management, Document Management, Sales, Procurement & Contracts, and other functional areas of an organization. An Associate or Bachelors degree is required for this position as well as experience and common sense in taking a "Big Picture" perspective of the business requirements and needs.	\$200.00	10.00%	\$181.35

**COMPU-DATA International, LLC**  
**Data OnDemand™ Software Description**  
**Commercial Software as a Service - SaaS**  
**(Hosted Term Licenses)**

**Texas DIR Contract #DIR-TSO-3665**

COMPU-DATA International, LLC DATA On-Demand™ Software as a Service (SaaS) Description	MSRP (MONTHLY RATE)	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b>DATA On-Demand Commercial Version Category:</b>			
<b>SINGLE TENANT SaaS (Commercial)</b>			
<b>DODSVFR-25.250</b> DATA On-Demand - SaaS Single Tenant Virtual Server VFR Edition 25 Users (VFR/DAFConnect users), 2 DeskTop scanners up to 50 ppm per manufacturer specifications, optional advanced data encryption and up to 250GB of usable storage, including 14 Days Backup retention period. Requires a 3 year agreement.	\$2,091.11	10%	\$1,896.12
<b>DODSVFR+5</b> DATA On-Demand - SaaS Tenant Virtual Server Edition 5 Additional Users with optional advanced data encryption (VFR/DAFConnect users). Available only for bundles of 25 users or more. Requires a 3 year agreement.	\$88.89	10%	\$80.60
<b>DODCapture Bundle</b> Bundled Single user local Web Scanning Software License with 1 DeskTop scanners up to 50 ppm per manufacturer specifications. Requires a 3 year agreement.	\$27.78	10%	\$25.19
<b>DODStorage+50</b> Additional 50GB of usable storage, including 14 Days Backup retention period. Requires a 3 year agreement.	\$10.00	5%	\$9.57
<b>MULTITENANT SaaS (Commercial)</b>			
<b>DODMVFR-25.250</b> Data On-Demand - SaaS VFR Edition 25 Users (VFR/DAFConnect users) and up to 250GB of usable storage, 50GB Metered Bandwidth, 2 DeskTop scanners up to 50 ppm per manufacturer specifications, optional advanced data encryption and 14 Days Backup retention period. Requires a 3 year agreement.	\$1,655.56	10%	\$1,501.18
<b>DODMVFR-20.250</b> Data On-Demand - SaaS VFR Edition 20 Users (VFR/DAFConnect users) and up to 250GB of usable storage, 50GB Metered Bandwidth, 2 DeskTop scanners up to 50 ppm per manufacturer specifications, optional advanced data encryption and 14 Days Backup retention period. Requires a 3 year agreement.	\$1,350.93	10%	\$1,224.96
<b>DODMVFR-15.250</b> Data On-Demand - SaaS VFR Edition 15 Users (VFR/DAFConnect users) and up to 250GB of usable storage, 50GB Metered Bandwidth, 2 DeskTop scanners up to 50 ppm per manufacturer specifications, optional advanced data encryption and 14 Days Backup retention period. Requires a 3 year agreement.	\$1,033.07	10%	\$936.73
<b>DODMVFR-10</b> Data On-Demand - SaaS VFR Edition Generic 10 Users (VFR/DAFConnect users), 50GB Metered Bandwidth, and 14 Days Backup retention period. Price per month. Requires a 3 year agreement. **Storage volume above the agreed to configuration is rounded up to the nearest GB on a monthly basis and added to the monthly price.	Price based on actual configuration	10%	
<b>DODMVFR-10.100</b> Data On-Demand - SaaS VFR Edition 10 Users (VFR/DAFConnect users) and up to 100GB of usable storage, 50GB Metered Bandwidth, 1 DeskTop scanners up to 50 ppm per manufacturer specifications, optional advanced data encryption and 14 Days Backup retention period. Requires a 3 year agreement.	\$728.17	10%	\$660.27
<b>DODMVFR-10.50</b> Data On-Demand - SaaS VFR Edition 10 Users (VFR/DAFConnect users) and up to 50GB of usable storage, 50GB Metered Bandwidth, 1 DeskTop scanners up to 50 ppm per manufacturer specifications, optional advanced data encryption and 14 Days Backup retention period. Requires a 3 year agreement.	\$659.72	10%	\$598.20

<b>DODMVFR-05.50</b> Data On-Demand - SaaS VFR Edition 5 Users (VFR/DAFConnect users) and up to 50GB of usable storage, 50GB Metered Bandwidth, 1 DeskTop scanners up to 50 ppm per manufacturer specifications, optional advanced data encryption and 14 Days Backup retention period. Requires a 3 year agreement.	\$395.83	10%	\$358.92
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<b>DODMVR+5</b> <b>DATA On-Demand</b> - SaaS Tenant Virtual Server Edition 5 Additional Users with optional advanced data encryption (VFR/DAFConnect users). Available only for bundles of 25 users or more. Requires a 3 year agreement.	\$88.89	10%	\$80.60
<b>DODCapture Bundle</b> Bundled Single user local Scanning Software License with 1 DeskTop scanners up to 50 ppm per manufacturer specifications. Requires a 3 year agreement.	\$27.78	10%	\$25.19
<b>DODStorage+50</b> Additional 50GB of usable storage, including 14 Days Backup retention period. Requires a 3 year agreement.	\$10.00	5%	\$9.57
<b>Advance File Security for Data onDemand™</b>	<b>MSRP</b>	<b>DIR Discount % off MSRP</b>	<b>DIR Discounted Price (Plus TX DIR Admin Fee)</b>
<b>COT-500</b> Annual Data onDemand™ SaaS subscription of all Circle of Trust End Point clients + 8x5x365 email support (Price per user for up to 500 Users). 1 yr. paid in advance. Requires a 3 year agreement.	\$15.74	10%	\$14.27
<b>COMPU-DATA International, LLC</b> <b>DATA On-Demand™</b> <b>Software as a Service (SaaS) Description</b>	<b>MSRP (MONTHLY RATE)</b>	<b>DIR Discount % off MSRP</b>	<b>DIR Discounted Price (Plus TX DIR Admin Fee)</b>
<b>DATA On-Demand Multi-Tenant SaaS Workflow Commercial Pricing (per user price)</b>	\$ -		
Data On Demand - SaaS Workflow, Single User subscription	\$ 13.33	28%	\$9.67
Data On Demand - SaaS Workflow, 5 Users subscription	\$ 12.78	30%	\$9.01
Data On Demand - SaaSWorkflow, 25 Users subscription	\$ 12.22	32%	\$8.37
	\$ -		
	\$ -		
<b>Related Services Description</b>	<b>MSRP</b>	<b>DIR Discount % off MSRP</b>	<b>DIR Discounted Price (Plus TX DIR Admin Fee)</b>
<b>Single Tenant Server Setup</b>	\$477.78	5%	\$457.29
<b>Application Training - DOD-AT</b> End User and Application Administrator eight (8) hours training for up to six people. (Travel Expenses not Included)	\$1,222.22	5%	\$1,169.82
<b>Application Setup - DOD-AS</b> Set up and configuration of Virtual FileRoom hosted application * Up to 4 hours working with customer to define one library configuration requirements * Setup and configuration of 1 library with up to 5 user fields * Setup of up to 2 Document Capture Templates * Setup of up to 2 Document Capture Activities for each scanner * Configure each scanner workstation for automatic document upload to one library (Travel Expenses not Included)	\$2,833.33	5%	\$2,711.85

Optional Description	MSRP	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b>Pricing below are all Hourly Rates:</b>			
<b>Document Management Integrator Level 1:</b> is for very complex implementations. All skill level 1 resources have a minimum of a Bachelors of Science in Computer Science or the equivalent, and a mandatory minimum of five years work experience. Currently, our entire senior staff has experience in Centralized and Distributed Capture, Enterprise Content Management, Document Management, Enterprise Search, Classification and Taxonomy Management experience.	\$222.22	5.00%	\$212.69
<b>Project Management/Technology Services level 1 :</b> is for very complex system integration. The senior level engineer will have a minimum of a Bachelors of Science in Computer Science or the equivalent, and a minimum of five years of experience, in both hardware and operating systems arena. This skill level also requires an intimate knowledge of Enterprise Content Management, Document Management, Centralized and Distributed Capture, Enterprise Search, Classification, Taxonomy Management and document retrieval software applications. Working knowledge of Microsoft SharePoint® and similar application is also required.	\$233.33	5.00%	\$223.33
<b>Project Management/Technology Services level 2:</b> is for Project Consulting and Implementation of document conversion and information retrieval planning which include complicated network systems, integration of COTS or existing Customer solutions or document conversion and retrieval solutions systems. These personnel have a minimum of a Bachelors Degree or the equivalent, and a mandatory minimum of three years work experience in the Enterprise Content Management or document conversion industry. This skill level also requires an intimate knowledge of Centralized and Distributed Capture, Enterprise Search, Classification, Taxonomy Management and document retrieval software applications. Working knowledge of Microsoft SharePoint® and similar application is also required.	\$211.11	5.00%	\$202.06

Optional Description	MSRP	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b><u>VFR Implementation Engineer:</u></b> Provide expertise in configuring, and implementing complex solutions with CDI's Virtual FileRoom(tm) Applications. Experience in content management systems projects involving integration's of Line of Business systems and repositories and/or user applications on distributed systems. Technically competent in network security requirements, standards and protocols, ADS, security, Operating System, DB and Web infrastructure reliability and maintainability, test and evaluation, quality assurance, databases, and design integration engineering. Minimum Experience: two years of progressive experience in the field of information technology, specifically focused on development and integration projects. Will have at least one to two years of experience in providing technical solutions to clients on information management, document management and/or similar applications. These personnel have a Minimum Experience of 2-years ECM or similar experience.	\$140.00	5.00%	\$134.00
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<b><u>Expert Imaging Engineer:</u></b> Provide expertise in configuring, and implementing complex imaging solutions integrated based on Kodak Alaris and VFR Capture Applications. Experience in content management systems projects involving integration's of Line of Business systems and repositories and/or user applications on distributed systems. Technically competent in network security requirements, standards and protocols, ADS, security, Operating System, DB and Web infrastructure reliability and maintainability, test and evaluation, quality assurance, databases, and design integration engineering. Minimum Experience: Five years of progressive experience in the field of information technology, specifically focused on centralized and distributed capture projects. Will have at least five years of experience in providing technical leadership to clients with complex information management and/or document management experience.	\$255.56	5.00%	\$244.60

Optional Description	MSRP	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b><u>Documentation Specialist/Technical Writer</u></b> : is for the writing of technical materials, such as Document Management business process descriptions, equipment manuals, appendices, or operating and maintenance instructions of systems implemented. This person is responsible for and/or assists in the layout work of the document and corresponding technical specifications of integrations done for use by the end users. These personnel have a minimum of a College Degree or the equivalent, and a mandatory minimum of 2 years work experience in software documentation and technical writing.	\$122.22	5.00%	\$116.98
<b><u>Training &amp; Development Specialist</u></b> : is for the writing and conducting of training and development programs related to software products and business processes associated CDI's product offerings. This person is responsible for and/or assists in the layout work of the document, corresponding material and class work. These personnel have a minimum of a College Degree or the equivalent, and a mandatory minimum of 1 year work experience in software training and technical writing.	\$122.22	5.00%	\$116.98
<b><u>VFR Support Specialist</u></b> : is for the support of requirements associated with the capture and operation of the CDI's SaaS or On-Premise Products as needed by end users. This person is responsible for and/or assists in the end user requirements of use of the product. These personnel have a minimum of 1 years work experience with ECM, Capture or Imaging systems.	\$83.33	5.00%	\$79.76
<b><u>DAF Support Specialist</u></b> : is for the support of requirements associated with the capture/scanning and operation of the DAF Hosting Product as needed by end users. This person is responsible for and/or assists in the end user requirements of capture and use of the product. These personnel have a minimum of 3 years work experience with ECM, Capture or Imaging systems.	\$68.78	5.00%	\$65.83
<b><u>Data Management Support Specialist</u></b> : is for the support of requirements associated with the capture and operation of the Data Capture Software component. This person is responsible for and/or assists in the end user requirements and delivery of capture, management and retrieval of the data to be stored in the Data Storage system. These personnel have a minimum of 1 years work experience with ECM, Capture or Imaging systems.	\$61.11	5.00%	\$58.49

Optional Description	MSRP	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b><u>Software Quality Assurance and Tester Specialist :</u></b> is for the implementation and execution of software and business process test plans. This person is responsible for and/or assists in the planning and execution of the test plan, generates result reports and works with analysts to correct problems in the configuration and implementation of business processes using CDI's product offerings. These personnel have a minimum of a College Degree or a mandatory minimum of 3 years work experience in software testing or other type of testing experience involving electronics or business related processes.	\$105.56	5.00%	\$101.03
<b><u>Workflow Developer:</u></b> is to have the knowledge and experience to review customer provided business processes and apply CDI's product offerings to these processes. Currently our consultants have varying experience in the areas of Workflow, Business Process Management applicable to work processes in Capture, Enterprise Content Management, Document Management, Sales, Procurement & Contracts, and other functional areas of an organization. An Associate or Bachelors degree is required for this position as well as experience and common sense in taking a "Big Picture" perspective of the business requirements and needs.	\$266.67	5.00%	\$255.23
<b><u>General Technical Services Specialist:</u></b> is to have the knowledge and experience to review customer provided business processes and apply CDI's product offerings to these processes. Currently our consultants have varying experience in the areas of Workflow, Business Process Management applicable to work processes in Capture, Enterprise Content Management, Document Management, Sales, Procurement & Contracts, and other functional areas of an organization. An Associate or Bachelors degree is required for this position as well as experience and common sense in taking a "Big Picture" perspective of the business requirements and needs.	\$222.22	5.00%	\$212.69

**COMPU-DATA International, LLC**  
**Data OnDemand™ Software Description**  
**Educational Software as a Service - SaaS**  
**(Hosted Term Licenses)**

**Texas DIR Contract #DIR-TSO-3665**

COMPU-DATA International, LLC DATA On-Demand™ Software as a Service (SaaS) Description	MSRP (MONTHLY RATE)	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b>DATA On-Demand Educational Version Category:</b>			
<b>SINGLE TENANT SaaS (Education)</b>			
<b>DODSVFR-25.250</b> DATA On-Demand - SaaS Single Tenant Virtual Server VFR Edition 25 Users (VFR/DAFConnect users), 2 DeskTop scanners up to 50 ppm per manufacturer specifications, optional advanced data encryption and up to 250GB of usable storage, including 14 Days Backup retention period. Requires a 3 year agreement.	\$1,882.00	18%	\$1,554.81
<b>DODSVFR+5</b> DATA On-Demand - SaaS Tenant Virtual Server Edition 5 Additional Users with optional advanced data encryption (VFR/DAFConnect users). Available only for bundles of 25 users or more. Requires a 3 year agreement.	\$80.00	18%	\$66.09
<b>DODCapture Bundle</b> Bundled Single user local Web Scanning Software License with 1 DeskTop scanners up to 50 ppm per manufacturer specifications. Requires a 3 year agreement.	\$25.00	18%	\$20.65
<b>DODStorage+50</b> Additional 50GB of usable storage, including 14 Days Backup retention period. Requires a 3 year agreement.	\$9.00	12%	\$7.98
<b>MULTITENANT SaaS (Education)</b>			
<b>DODMVFR-25.250</b> Data On-Demand - SaaS VFR Edition 25 Users (VFR/DAFConnect users) and up to 250GB of usable storage, 50GB Metered Bandwidth, 2 DeskTop scanners up to 50 ppm per manufacturer specifications, optional advanced data encryption and 14 Days Backup retention period. Requires a 3 year agreement.	\$1,490.00	18%	\$1,230.96
<b>DODMVFR-20.250</b> Data On-Demand - SaaS VFR Edition 20 Users (VFR/DAFConnect users) and up to 250GB of usable storage, 50GB Metered Bandwidth, 2 DeskTop scanners up to 50 ppm per manufacturer specifications, optional advanced data encryption and 14 Days Backup retention period. Requires a 3 year agreement.	\$1,215.84	18%	\$1,004.47
<b>DODMVFR-15.250</b> Data On-Demand - SaaS VFR Edition 15 Users (VFR/DAFConnect users) and up to 250GB of usable storage, 50GB Metered Bandwidth, 2 DeskTop scanners up to 50 ppm per manufacturer specifications, optional advanced data encryption and 14 Days Backup retention period. Requires a 3 year agreement.	\$929.76	18%	\$768.12
<b>DODMVFR-10</b> Data On-Demand - SaaS VFR Edition Generic 10 Users (VFR/DAFConnect users), 50GB Metered Bandwidth, and 14 Days Backup retention period. Price per month. Requires a 3 year agreement. **Storage volume above the agreed to configuration is rounded up to the nearest GB on a monthly basis and added to the monthly price.	Price based on actual configuration	18%	
<b>DODMVFR-10.100</b> Data On-Demand - SaaS VFR Edition 10 Users (VFR/DAFConnect users) and up to 100GB of usable storage, 50GB Metered Bandwidth, 1 DeskTop scanners up to 50 ppm per manufacturer specifications, optional advanced data encryption and 14 Days Backup retention period. Requires a 3 year agreement.	\$728.17	18%	\$601.57
<b>DODMVFR-10.50</b> Data On-Demand - SaaS VFR Edition 10 Users (VFR/DAFConnect users) and up to 50GB of usable storage, 50GB Metered Bandwidth, 1 DeskTop scanners up to 50 ppm per manufacturer specifications, optional advanced data encryption and 14 Days Backup retention period. Requires a 3 year agreement.	\$593.75	18%	\$490.53

<b>DODMVFR-05.50</b> Data On-Demand - SaaS VFR Edition 5 Users (VFR/DAFConnect users) and up to 50GB of usable storage, 50GB Metered Bandwidth, 1 DeskTop scanners up to 50 ppm per manufacturer specifications, optional advanced data encryption and 14 Days Backup retention period. Requires a 3 year agreement.	\$356.25	18%	\$294.32
<b>DODMVFR+5</b> <b>DATA On-Demand</b> - SaaS Tenant Virtual Server Edition 5 Additional Users with optional advanced data encryption (VFR/DAFConnect users). Available only for bundles of 25 users or more. Requires a 3 year agreement.	\$80.00	18%	\$66.09
<b>DODCapture Bundle</b> Bundled Single user local Scanning Software License with 1 DeskTop scanners up to 50 ppm per manufacturer specifications. Requires a 3 year agreement.	\$25.00	18%	\$20.65
<b>DODStorage+50</b> Additional 50GB of usable storage, including 14 Days Backup retention period. Requires a 3 year agreement.	\$9.00	12%	\$7.98
<b>Advance File Security for Data onDemand™</b>	<b>MSRP</b>	<b>DIR Discount % off MSRP</b>	<b>DIR Discounted Price (Plus TX DIR Admin Fee)</b>
<b>COT-500</b> Annual Data onDemand™ SaaS subscription of all Circle of Trust End Point clients + 8x5x365 email support (Price per user for up to 500 Users).1 yr. paid in advance. Requires a 3 year agreement.	\$14.17	12%	\$12.56
<b>COMPU-DATA International, LLC</b> <b>DATA On-Demand™</b> <b>Software as a Service (SaaS) Description</b>	<b>MSRP (MONTHLY RATE)</b>	<b>DIR Discount % off MSRP</b>	<b>DIR Discounted Price (Plus TX DIR Admin Fee)</b>
<b>DATA On-Demand SaaS Workflow Educational Pricing (per user price)</b>			
Data On Demand - SaaS Workflow, Single User subscription	\$ 12.00	28%	\$8.70
Data On Demand - SaaS Workflow, 5 Users subscription	\$ 11.50	30%	\$8.11
Data On Demand - SaaSWorkflow, 25 Users subscription	\$ 11.00	32%	\$7.54
<b>Related Services Description</b>	<b>MSRP</b>	<b>DIR Discount % off MSRP</b>	<b>DIR Discounted Price (Plus TX DIR Admin Fee)</b>
Single Tenant Server Onboarding	\$430.00	10%	\$389.90
Application Training End User and Application Administrator eight (8) hours training for up to six people. (Travel Expenses not Included)	\$1,100.00	10%	\$997.43
Application Setup Set up and configuration of Virtual FileRoom hosted application * Up to 4 hours working with customer to define one library configuration requirements * Setup and configuration of 1 library with up to 5 user fields * Setup of 2 Document Capture Templates * Setup of 2 Document Capture Activities for each scanner * Configure each scanner workstation for automatic document upload to one library * List Price: \$2,550 (Travel Expenses not Included)	\$2,550.00	10%	\$2,312.21



Optional Description	MSRP	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b><i>Pricing below are all Hourly Rates:</i></b>			
<b><u>Document Management Integrator Level 1:</u></b> is for very complex implementations. All skill level 1 resources have a minimum of a Bachelors of Science in Computer Science or the equivalent, and a mandatory minimum of five years work experience. Currently, our entire senior staff has experience in Centralized and Distributed Capture, Enterprise Content Management, Document Management, Enterprise Search, Classification and Taxonomy Management experience.	\$200.00	10.00%	\$181.35
<b><u>Project Management/Technology Services level 1 :</u></b> is for very complex system integration. The senior level engineer will have a minimum of a Bachelors of Science in Computer Science or the equivalent, and a minimum of five years of experience, in both hardware and operating systems arena. This skill level also requires an intimate knowledge of Enterprise Content Management, Document Management, Centralized and Distributed Capture, Enterprise Search, Classification, Taxonomy Management and document retrieval software applications. Working knowledge of Microsoft SharePoint® and similar application is also required.	\$210.00	10.00%	\$190.42
<b><u>Project Management/Technology Services level 2:</u></b> is for Project Consulting and Implementation of document conversion and information retrieval planning which include complicated network systems, integration of COTS or existing Customer solutions or document conversion and retrieval solutions systems. These personnel have a minimum of a Bachelors Degree or the equivalent, and a mandatory minimum of three years work experience in the Enterprise Content Management or document conversion industry. This skill level also requires an intimate knowledge of Centralized and Distributed Capture, Enterprise Search, Classification, Taxonomy Management and document retrieval software applications. Working knowledge of Microsoft SharePoint® and similar application is also required.	\$190.00	10.00%	\$172.28

Optional Description	MSRP	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b><u>VFR Implementation Engineer:</u></b> Provide expertise in configuring, and implementing complex solutions with CDI's Virtual FileRoom(tm) Applications. Experience in content management systems projects involving integration's of Line of Business systems and repositories and/or user applications on distributed systems. Technically competent in network security requirements, standards and protocols, ADS, security, Operating System, DB and Web infrastructure reliability and maintainability, test and evaluation, quality assurance, databases, and design integration engineering. Minimum Experience: two years of progressive experience in the field of information technology, specifically focused on development and integration projects. Will have at least one to two years of experience in providing technical solutions to clients on information management, document management and/or similar applications. These personnel have a Minimum Experience of 2-years ECM or similar experience.	\$126.00	10.00%	\$114.25
<b><u>Expert Imaging Engineer:</u></b> Provide expertise in configuring, and implementing complex imaging solutions integrated based on Kodak Alaris and VFR Capture Applications. Experience in content management systems projects involving integration's of Line of Business systems and repositories and/or user applications on distributed systems. Technically competent in network security requirements, standards and protocols, ADS, security, Operating System, DB and Web infrastructure reliability and maintainability, test and evaluation, quality assurance, databases, and design integration engineering. Minimum Experience: Five years of progressive experience in the field of information technology, specifically focused on centralized and distributed capture projects. Will have at least five years of experience in providing technical leadership to clients with complex information management and/or document management experience.	\$230.00	10.00%	\$208.55

Optional Description	MSRP	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b>Documentation Specialist/Technical Writer :</b> is for the writing of technical materials, such as Document Management business process descriptions, equipment manuals, appendices, or operating and maintenance instructions of systems implemented. This person is responsible for and/or assists in the layout work of the document and corresponding technical specifications of integrations done for use by the end users. These personnel have a minimum of a College Degree or the equivalent, and a mandatory minimum of 2 years work experience in software documentation and technical writing.	\$110.00	10.00%	\$99.74
<b>Training &amp; Development Specialist :</b> is for the writing and conducting of training and development programs related to software products and business processes associated CDI's product offerings. This person is responsible for and/or assists in the layout work of the document, corresponding material and class work. These personnel have a minimum of a College Degree or the equivalent, and a mandatory minimum of 1 year work experience in software training and technical writing.	\$110.00	10.00%	\$99.74
<b>VFR Support Specialist :</b> is for the support of requirements associated with the capture and operation of the CDI's SaaS or On-Premise Products as needed by end users. This person is responsible for and/or assists in the end user requirements of capture and use of the product. These personnel have a minimum of 3 years work experience with ECM, Capture or Imaging systems.	\$75.00	10.00%	\$68.01
<b>Data Management Support Specialist I:</b> is for the support of requirements associated with the capture and operation of the Data Capture Software component. This person is responsible for and/or assists in the end user requirements and delivery of capture, management and retrieval of the data to be stored in the Data Storage system. These personnel have a minimum of 1 years work experience with ECM, Capture or Imaging systems.	\$70.00	10.00%	\$63.47
<b>Software Quality Assurance and Tester Specialist :</b> is for the implementation and execution of software and business process test plans. This person is responsible for and/or assists in the planning and execution of the test plan, generates result reports and works with analysts to correct problems in the configuration and implementation of business processes using CDI's product offerings. These personnel have a minimum of a College Degree or a mandatory minimum of 3 years work experience in software testing or other type of testing experience involving electronics or business related processes.	\$95.00	10.00%	\$86.14

Optional Description	MSRP	DIR Discount % off MSRP	DIR Discounted Price (Plus TX DIR Admin Fee)
<b>General Technical Services Specialist:</b> is to have the knowledge and experience to review customer provided business processes and apply CDI's product offerings to these processes. Currently our consultants have varying experience in the areas of Workflow, Business Process Management applicable to work processes in Capture, Enterprise Content Management, Document Management, Sales, Procurement & Contracts, and other functional areas of an organization. An Associate or Bachelors degree is required for this position as well as experience and common sense in taking a "Big Picture" perspective of the business requirements and needs.	\$200.00	10.00%	\$181.35